# Beneway Holdings Group

Global Franchise, Supply Chain Integration Al & Fintech Supply Chain Platform

Pre-IPO
Presentation
2023



### Safe Harbor Statement

Certain the information set forth herein contains "forward-looking information", including "future-oriented financial information"; and "financial outlook" under applicable securities laws (collectively referred to herein as forward-looking statements). Except for statements of historical fact, the information contained herein constitutes forward-looking statements and includes, but is not limited to, the (i) projected financial performance of the Company; (ii) completion of, and the use of proceeds from, the sale of shares being offered hereunder; (iii) the expected development of the Company's business, projects, and joint ventures; (iv) execution of the Company's vision and growth strategy, including with respect to future M&A activity and global growth; (v) sources and availability of third-party financing for the Company's projects; (vi) completion of the Company's projects that are currently underway, in development, or otherwise under consideration; (vi) renewal of the Company's current agreements; and (vii) future liquidity, working capital, and capital requirements. Forward-looking statements are provided to allow potential investors the opportunity to understand management's beliefs and opinions in respect of the future so that they may use such beliefs and opinions as one factor in evaluating an investment.

These statements are not guarantees of future performance and undue reliance should not be placed on them. Such forward-looking statements necessarily involve known and unknown risks and uncertainties, which may cause actual performance and financial results in future periods to differ materially from any projections of future performance or result expressed or implied by such forward-looking statements.

Although forward-looking statements contained herein are based upon what management of the Company believes are reasonable assumptions, there can be no assurance that forward-looking statements will prove to be accurate, as actual results and future events could differ materially from those anticipated in such statements. The Company undertakes no obligation to update forward-looking statements if circumstances or management's estimates or opinions should change except as required by applicable securities laws. The reader is cautioned not to place undue reliance on forward-looking statements.





### What Makes Us Different...

### Our Brand Franchise + Supply Chain Integration + AI & Fintech





# **Current & Future Exponential Growth Potential**

# Taiwan 1.iHart Multi Brand 2. Raw Materials Import/Export

### Asia

- 1. More Multi-Brand
- 2. Raw Materials
  From More
  Countries

### **America**

- 1. Dozens of Brand
- 2. US 50 States Franchise Marketing
- 3. US/Asia More Raw Materials Import/Export
- 4. US/Asia Supply Chain Integration

### **Future**

- 1. Europe, Australia, Central and South America in series
- 2. Al & Fintech Approach
- 3. Global Supply Chain Vertical Integration

150 Franchise Stores

300 Franchise stores



## Why INVESTORS Should Be EXCITED

## Attractive & Revolutionary Business Model

• Bridges the gap between SME's & large corporations & financiers, constructing a comprehensive, integrated supply-chain network that serves as the engine for powering the aggregate financial + technological growth, utilization, and success

### Innovative AI, Iot, Big Data & Fintech Products

• Companies benefit from an extensive inventory of Al & fintech applications (e.g., unified procurement processes, cross-sector industrial resourcing) to increase financial performance (profitability, liquidity) and opportunities for expansion

### Winning Market Strategy

• Beneway Starry Project™ aims to generate substantial traffic flow and brand loyalty to Beneway Ecosystem's platform through interactive omni-channel consumer engagement programs to create relationships & positive experiences

### Significant Competitive Advantages

• Partnered merchants are able to secure distinctive benefits including multi-source financing capabilities, dedicated IT support and services, participation in cross-industrial supply chain networks, and streamlined procurement processes

### **Attractive Entry Valuations**

• Beneway has received excellent ratings on financial metrics through external certified EV/EBITDA company analyses, particularly with the forecasted equity value, profitability/liquidity ratios, and predicted success of its capital structure





## SUIC/Beneway Holdings - US HQ

SUIC/Beneway HQ Are Located in New York, San Francisco. Global Operation Are Located in Taiwan, Malaysia.

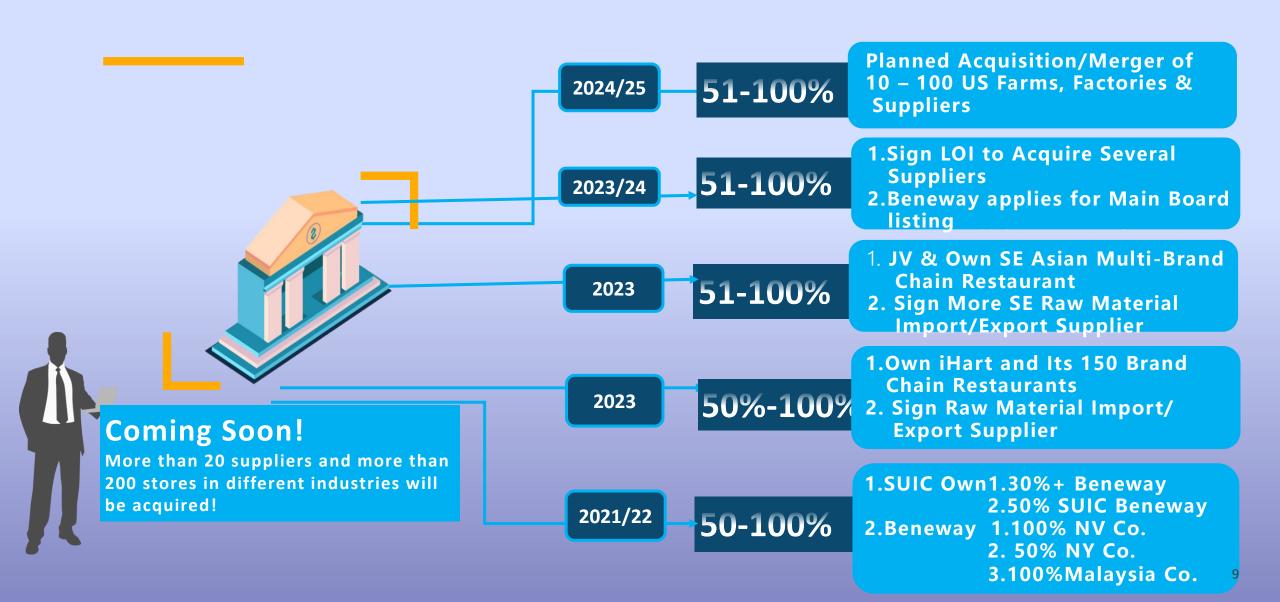
> 136-20 38th Ave. Unit 3G Flushing, New York, USA 11314 T: 929-391-2550

https://www.benewaygroup.com/





### **SUIC/Beneway Holdings**





## Franchising of Catering Brand

## Product Recognition – Yushan Award, ISO, HACCP certification



#### Star Chef Pro Central kitchen

The central kitchen with HACCP&ISO22000 dual certification is in charge of a five-star chef, strictly controlling delicious food and food safety



#### **Heineken Distribution of Special Channel**

Obtain national distribution rights of special chain channels, assist catering stores and international brands in joint marketing to improve overall performance

2021 National Yushan Award - Outstanding Enterprise

2021 National Yushan Award - Outstanding Enterprise Leader

2022 National Yushan Award - Best Product

#### ISO22000 & HACCP雙認證





#### **Development of Room Temp & Frozen Packs**

Experience in the development of frozen and room temperature dual-factory packs, leading the industry in challenging process technology and to follow market flavour trends.



#### **Joint Procurement of Raw Materials**

One-stop production and sales, and joint procurement with members of the chain franchise association to jointly reduce the cost of raw materials.



### Five-Star Chefs, R&D Team



**Development Director Elton Han** 

Experience: Executive Chef of Hanbilou, Huashan Guanzhi, Daye Group

Current: 1. Director of Food and Beverage Development of iHart Co.

2. Consultant of TJCA Taiwan International Young Chefs Asso.



R & D Chef He Wenxiu

Experience: Senior Sous Chef of Hanbilou, Huashan Guanzhi, Daye Group Current: 1. R&D Chef of iHart Co.



### R & D Chef Yang Jianping

Experiencof Western Cuisine of Food Guest
Group, R&D Manager of Salmon &
Aquatic Products of Norwegian S
hangmeiwei

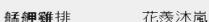
Current: 1. R&D Chef of iHard Co.



### **Customers & Channels Established**

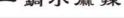
#### **Own Brand**







一鍋小麻辣



緒食一鍋小麻辣



Life Kitchen 雲端廚房



青花偏

緒食青花滷

台灣台所



### **ODM & OEM Clients**



























弘爺漢堡

食尚玩家





天下三絕牛肉麵

### **Signed Channels**









CityLink









國立臺灣科技大學

國立臺灣大學







金門-風獅爺商店街

#### **AI & Multimedia Channels**





Local-safe







全家行動購

蝦皮購物

誠品集團







郵政商城

韓國電商









## Successful Franchising:

- 1. Natl Taiwan University of S&T Campus (8 Brands)
- 2. New Paradise (11 Brands)
- 3. Fengshiye Shopping Street (7 Brands)















港式 餐廳



**New Paradise** 



**Fengshiye Shopping Street** 



#### 風獅爺商店街 WIND LION PLAZA









風獅爺 食堂

洸庭私廚

**7Brands** 



# Other Franchises – Smart Vending Machine/Al Smart Store



### **Meal Reservation**

Reserve your favorite food in advance to avoid queuing on site

### **Multiple Payments**

Credit card, Line Pay and other digital payments

### Flexible Meal Pickup

Mobile phone opening, remote opening, QR code scanning code opening

### **Diversified Services**

Enjoy gourmet food at any time from noon to afternoon, tea break or even supper





# Own Brand Franchise 1 – One Hot Pot (20 Stores)



& Hotpot

### 一鍋小麻辣

Songshan first store Nangang Wenqing Store Neihu Citylink Store

Sanzhi Takeaway Shop Zhonglun RT-Mart Store Penghu store Mansion N.T. U. Store Keelung Haidian Daan Taike U. Store

Taichung Xitun Store
Hualien New Paradise
Kinmen Fengshiue Store

Yilan Jiaoxi Store

31 years of chef experience, reducing meal preparation time to create the best taste

The exclusive ceramic pots imported from Japan maintains the best palatable temperature for a long time.















































# Own Brand Franchise 2 – MONGA Fried Chicken Steak (90 Stores in 10 countries)





- The starting point is to promote Taiwan's food culture.
- The name is a combination of the most wellknown traditional area in Taiwan "Monga" and the special snack "Fried Chicken Steak







# MONGA Fried Chicken Steak (90 Stores in 10 countries) Distribution

**Taiwan: 65 Stores** 

**China: 6 Cities** 

**Hong Kong: 1 Store** 

**Canada: 3 Stores** 

**England: 3 Stores** 

Malaysia: 12 Stores

**Philippines: 3 Stores** 

**Singapore: 3 Stores** 

**Indonesia: 1 Stores** 

**Italy: 1 Stores** 

**+Other Country** 



Taiwan, Kaohsiung



Malaysia, Kuala Lumpur



Canada, Toroto



Philippines, SM NORTH EDSA



**England, London** 



Singapore



# Other Successful Catering Brands: (130 Stores in 10 countries)

#### DaBoBa Milk Tea







**Jordan Hong Kong Restaurant** 







**Two Tiger Food** 









# Agent of Other Well-Known Brands (Heineken, Kirin, etc..)



National Distribution Agent of Special Chain Channels



**Sponsor of Outdoor Activities** 



Authorized Agent & Brand Cooperation



**Sponsor of Indoor Activities** 

#### In Contact...











# One-stop Export of American Raw Materials to Asia

American USDA Official List Raw Material Supplier, Safe & Reliable

### **USDA**

Chicken:





Beef: US Brand: American Choice,
JBS, US IBP, EXCEL
1.Boneless Short Rib,
CAB or PRIME
2.Shortplate

3.Rib Finger

4.0masum

### iHart Co.

- 1. Taiwan Chamber of Commerce, Industry, Franchise Asso. & Other Extensive Network.
- 2. China's Hon Hai's Channels & Other Widely Used Channels
- 3. Self-owned warehouse, freezer, logistics

SUIC/Beneway
Fund/Supply Chain Finance



Monthly export to Asia can reach 5-50 containers



Integrate Asian Restaurant Asso, Franchise Asso & Restaurants,...



Integrate Asian wholesale & retail channels 20



# Other Industry Vertical Integration: ESG, High Tech, Medical & Health....









**Electronics industry** 

Medical Supply

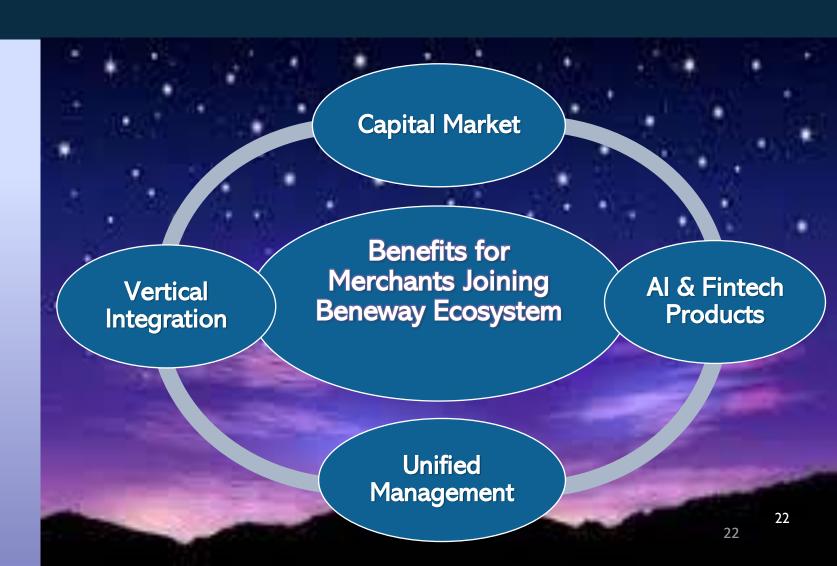


# Marketing Strategy: Starry Project A Universal Network

### A Constellation of Stars in the Sky"

### The Starry Project

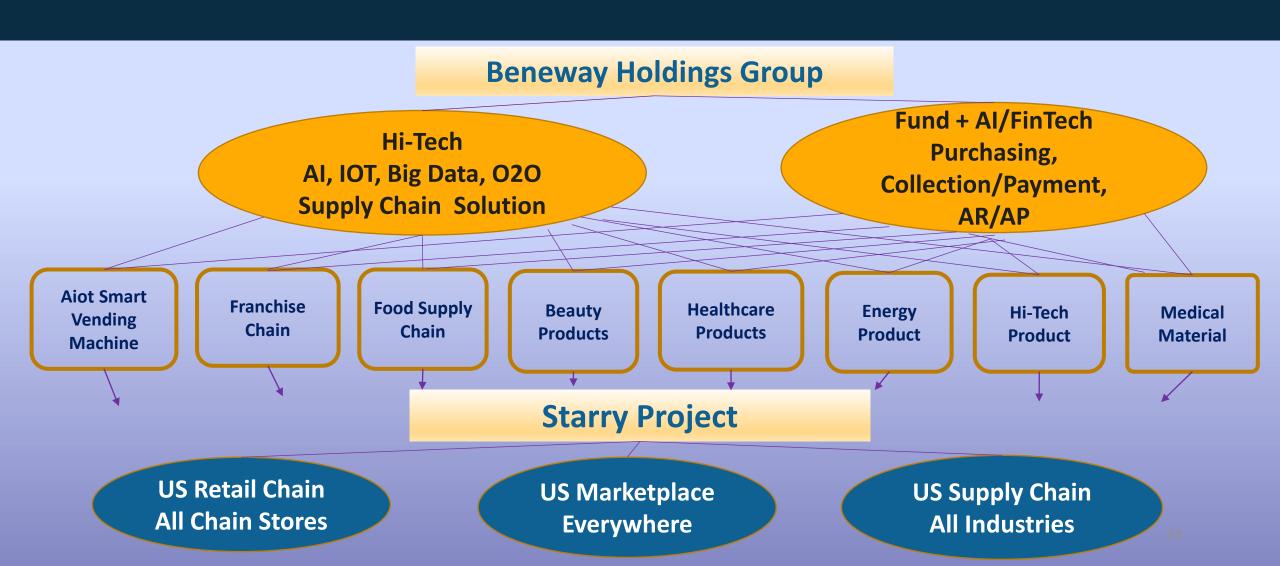
Is Our Marketing Plan Scheduled For Launching in Numerous sectors.







# **Expedite Integration with Fintech Financing**





# Al & Fintech Financing – Connects Borrowers and Lenders



### Fintech Product 1: Beneway CQ Pay TM **Emergency Loan, Revenue Doubled**

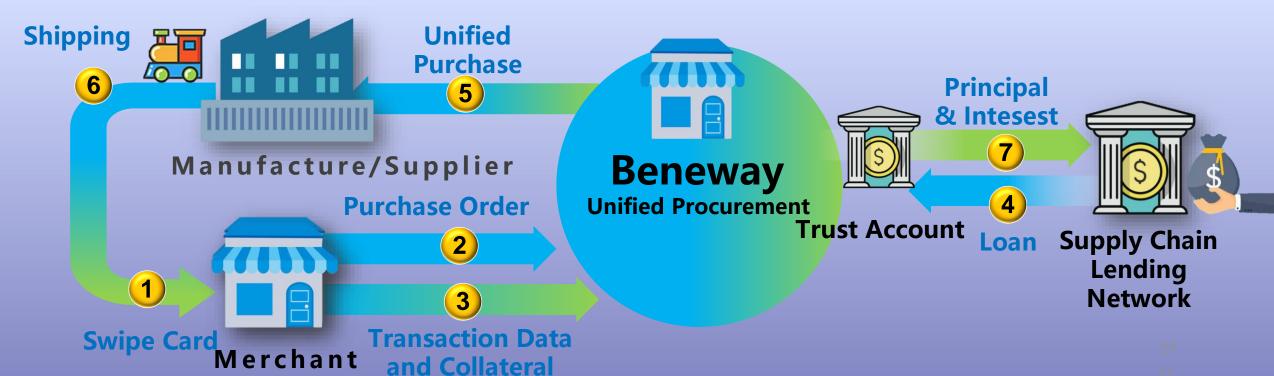
Beneway CQ Pay TM is a lending service for SME Merchant where they can enroll and open their BY CQ Pay TM accounts, which instantly links their buy and sell transactions through their web API's. Beneway will provide them the required funding accordingly, and collects daily interest on their loans and this service has expanded to trade finance for supply chain export to US.





# BENEWATINTECH Product 2: Unified Procurement Joint Procurement, Quantity Discount

Beneway Unified Procurement<sup>TM</sup> is a combined purchase and advance payment service for supplier and purchasers, where purchase price can be relatively lower than in the market. It grants merchants credit lines based on their transactions that allow them to receive goods and services even without paying for advance deposits to the suppliers. This effective management release savings and has a direct impact on the merchants' bottom line, especially when suppliers combine orders from buyers on the BY platform. The suppliers can reply on Unified Procurement<sup>TM</sup> to increase sales and receivable turnover, minimizing bad debt risks.





### **Supply Chain Fund**

- 1. Vertical Integration of the Supply Chain
- 2. Import & Export of Bulk Goods, Commodity etc...

### **SUIC/Beneway Supply Chain Finance**

- 1. Supply Chain Vertical Integration
- 2. Bulk Goods, Commodity Import & Export
- 3. SUIC Beneway Financial Products
- 4. Financing Connecting Borrowers and Lenders
- 5. Integrating Lender Pools

### **About BRI Capital**

BRI is a Silicon Valley based venture investment and development firm with vision to build a sustainable world through disruptive technologies. With decades of successful experiences in business development, the company incubates and accelerates technology ventures to serve emerging market demands. BRI forges strategic alliance among local government, industry leaders and value chain partners to expedite international market penetration. For more information, visit BRI website: <a href="http://www.bri-us.com">http://www.bri-us.com</a>.





### **Experience Management Team**

### **CEO Hank Wang**

**Education: Tamkang University Bachelor of Finance** 

**Experience: 1. Secretary General of Taiwan Quantitative Hedging Development Association** 

2. CEO of iHart Co.

### **CFO Elena Lin**

Education: Kaohsiung University of Hospitality and Tourism, Institute of Food Culture and Catering Innovation, Master

**Experience: 1. CEO of Yuanzi Headquarters (Monga Chicken Chop)** 

2. 2015 Taiwan Top 100 Managers of the Year

### **CTO Elton Han**

**Experience: Executive Chef of Hanbilou, Huashan Guanzhi, Daye Group** 

**Current: 1. Director of Food and Beverage Development of iHart Co.** 

2. Consultant of TJCA Taiwan International Young Chefs Asso.









# CAVA, & Chipotle Comparison: By service, Number of Restaurants, Marketing, Supply Chain Finance & High Tech

Category	CAVA Mediterranean Chain Restaurant	Chipotle  Mexican Grill  Chain Restaurant	Beneway IPO
Market Cap	\$6.5 Billion	\$58 Billion	\$1.5 Billion (EST)
Number of Restaurants	327	3200	750 (EST)
Service	Chain Restaurnt	Chain Restaurant	Chain+Bulk Goods + Finance + Supply Chain Integration + Fintech +AI
P/E	The company is still losing money	58	30
Starry Project Marketing	No	No	Yes
Supply Chain Finance Product	No	No	Yes
Supply Chain Integration, Bulk Good Supply	No	No	Yes
AI & Fintech Platform	No	No	Yes



# Global Franchise, Supply Chain Integration Join Us !!!

### Global Franchise, Supply Chain Integration & AI/Fintech Platform

- A. Our Successful Multi-Brand Business Model Is The First Step Towards Success For Your Franchise!
- B. From Franchising To Bulk Goods To Supply Chain Finance, Vertical Integration, AI, Fintech...We Meet All Your Needs!
- C. Beneway's Ecosystem, All Industries & Channels Are Vertically Integrated Through High-Tech, Complement Each Other & Grow Together!

### Join Us!

- A. If You Are Looking For Entrepreneurship, Transformation, Midstream & Upstream Suppliers, Fintech Companies... Join Us, We Provide Overall Solutions To Help You Grow & Create a Win-win Situation!
- B. If You Are Financial Institution, Fund & Bank, Join Our Fund Pool For Better Returns!
- C. If You Are An Investor, Join Us Become Our Shareholder, Our Future Return Is At Hand!



## THANKYOU

